

Central Texas Bluegrass Association

STATEMENT OF ACTIVITY

January - December 2019

	JAN 2019	FEB 2019	MAR 2019	APR 2019	MAY 2019	JUN 2019	JUL 2019	AUG 2019	SEP 2019	OCT 2019	NOV 2019	DEC 2019	TOTAL
Revenue													
Community Partnerships		28.45	18.22		18.21			16.32			16.90		\$98.10
Administrative Fundraising			100.00				6.00		456.00	5.00	457.00	209.00	\$1,233.00
Total Community Partnerships		28.45	118.22		18.21		6.00	16.32	456.00	5.00	473.90	209.00	\$1,331.10
Donations				50.00							183.23		\$233.23
Membership Fees													\$0.00
\$25 Individual Membership	25.00		25.00		50.00					475.00	200.00	50.00	\$825.00
\$300 Lifetime Membership											300.00		\$300.00
\$35 Band Membership			35.00							35.00	70.00	35.00	\$175.00
\$35 Family Membership					35.00					280.00	70.00	105.00	\$490.00
\$50 Business Membership	150.00										300.00	50.00	\$500.00
Total Membership Fees	175.00		60.00		85.00					790.00	940.00	240.00	\$2,290.00
Sales of Product Income	91.06			43.12	43.27	9.50					183.86	3.00	\$373.81
Venue/Sponsor paying CTBA			1,500.00	1,100.00	674.00	985.00	615.00						\$4,874.00
Total Revenue	\$266.06	\$28.45	\$1,678.22	\$1,193.12	\$820.48	\$994.50	\$621.00	\$16.32	\$456.00	\$795.00	\$1,780.99	\$452.00	\$9,102.14
Cost of Goods Sold													
Performance Payouts			1,000.00	1,400.00	900.00	1,900.00					600.00		\$5,800.00
Total Cost of Goods Sold	\$0.00	\$0.00	\$1,000.00	\$1,400.00	\$900.00	\$1,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$600.00	\$0.00	\$5,800.00
GROSS PROFIT	\$266.06	\$28.45	\$678.22	\$-206.88	\$-79.52	\$-905.50	\$621.00	\$16.32	\$456.00	\$795.00	\$1,180.99	\$452.00	\$3,302.14
Expenditures													
Advertising & Marketing	165.00	80.00	80.00	300.00		80.00							\$705.00
Bank Charges & Fees				2.00	8.00				1.50	1.50	1.50	1.50	\$16.00
Community Outreach			1,000.00	250.00						320.00			\$1,570.00
Camp Bluegrass							175.00						\$175.00
Total Community Outreach			1,000.00	250.00			175.00			320.00			\$1,745.00
PayPal Processing Fees											16.94		\$16.94
QuickBooks Payments Fees				11.85									\$11.85
Regular Fixed Costs (Postage, PO Box, Utilities, Etc.)			234.00										\$234.00
Software (Website, Membership Software, QuickBooks)	216.00			50.00			233.99		225.00	50.00	76.94	254.34	\$1,106.27
Taxes & Licenses	74.90												\$74.90
Total Expenditures	\$455.90	\$80.00	\$1,314.00	\$613.85	\$8.00	\$80.00	\$408.99	\$0.00	\$226.50	\$371.50	\$95.38	\$255.84	\$3,909.96
NET OPERATING REVENUE	\$-189.84	\$-51.55	\$-635.78	\$-820.73	\$-87.52	\$-985.50	\$212.01	\$16.32	\$229.50	\$423.50	\$1,085.61	\$196.16	\$-607.82
Other Revenue													
Interest Earned	0.30	0.30	0.27	0.30	0.29	0.30	0.29	0.30	0.30	0.29	0.30	0.29	\$3.53
Total Other Revenue	\$0.30	\$0.30	\$0.27	\$0.30	\$0.29	\$0.30	\$0.29	\$0.30	\$0.30	\$0.29	\$0.30	\$0.29	\$3.53
NET OTHER REVENUE	\$0.30	\$0.30	\$0.27	\$0.30	\$0.29	\$0.30	\$0.29	\$0.30	\$0.30	\$0.29	\$0.30	\$0.29	\$3.53
NET REVENUE	\$-189.54	\$-51.25	\$-635.51	\$-820.43	\$-87.23	\$-985.20	\$212.30	\$16.62	\$229.80	\$423.79	\$1,085.91	\$196.45	\$-604.29

Note

REVENUE NOTES:

-Community Partnerships represent income from our partnerships with Amazon Smile and Albertson's Good Neighbor program.

-Administrative fundraising includes donations brought in by contributions from venues such as Jester King, Sour Duck Market and Easy Tiger, procured by Michael Harberg, as well as donations brought in at those events.

COST OF GOODS SOLD NOTES:

-Performance payouts represent payments to musicians.

EXPENDITURE NOTES:

-The Community Outreach expenditures represent sponsorships for Old Settler's Music Festival, the Bluegrass Heritage Foundation, KOOP Radio and a Camp Bluegrass Scholarship.